



## FAQ: Nucor's Investment in Qnect

The exciting news of Nucor's interest and investment in Qnect, has led us to build a list of the Frequently Asked Questions. We believe this will be a good start. Please contact Christian Erickson directly at [Christian@qnect.com](mailto:Christian@qnect.com) with additional questions.

- **Why did Nucor invest in Qnect?**

- *Qnect is a young company with great potential that already has real world, proven examples of how the application helps all.*
- *Qnect helps the individual detailers to the large engineering firms increase profits and reduce time spent on tedious, sometimes error prone processes.*
- *Nucor is confident this technology will deliver significant efficiencies to the design, fabrication, and erection of steel structures.*

- **What exactly does Qnect do and why does Nucor care?**

- *Qnect, The Optimization Company, delivers fast, intelligent, cloud-based connection software (SaaS) for steel detailers, steel fabricators and engineers.*
- *The result for our customers are increased profits and on-schedule delivery.*
- *Nucor cares about this because they see the financial and optimization benefit that Qnect brings to the construction process.*

- **What will Qnect do with this investment?**

- *Focus on the customer by building customer-focused activities including: marketing, sales and customer success.*
- *Increase the pace of sharing Qnect's success through marketing and to ensure our customers quickly onboard to Qnect's unique offering.*

- **What software development plans does Qnect have?**

- *In addition to our current set of connections including full pen moment connections (non-seismic or R=3), we expect to have top and bottom moment plates released during Q2. We are working on vertical bracing and will release this early 2019.*

- **How will this impact Qnect's customers?**

- *Current customers will not notice much change since they understand Qnect's technology and most utilize the tool daily.*
- *Future customers will see more self-onboarding assistance such as videos and help files.*
- *Qnect is a simple solution with a small learning curve but a learning curve nonetheless.*

- **How do I learn more about Qnect?**

- *Visit [www.qnect.com](http://www.qnect.com) for more information on this topic and for specific links that will lead you to product videos, customer success stories and how to try the tool first-hand.*
- *Contact us directly at (413) 387-4375 or via email at [Christian@qnect.com](mailto:Christian@qnect.com).*